



DR. HERBERT STROBL

coaching ■ consulting ■ mediation
mit system

*„The solution does not care
why the problem came
into being!“*

PEOPLE. DEVELOPMENT! ORGANISATION.

Project sizes ranging from face to face coaching to coordination of large scale projects by tapping available resources and expertise from my network of consultants



Dr. Herbert Strobl, MC

Executive Coach.
Management Consultant.
Business Mediator.

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CONSULTANT PROFILE

EXECUTIVE COACHING. MANAGEMENT CONSULTING. CONFLICT RESOLUTION

Being a management consultant as well as a facilitator for personal and corporate development I work with people and organisations.

Depending on the concrete task a different set of advisory aspects prevail. Clients mostly know themselves what they consider an adequate solution for their issue. It is my function to trigger a goal-oriented search process into the right direction and to support the development towards the “new stage” on the process-level. Hence, a solution is being “co-created” and established that really fits the client(s)

My focal points:

- Executive Coaching, Leadership, Corporate Culture
- Coaching of Teams, Groups & Projects
- Change Management & Organisational Development
- Strategy– Development & Implementation
- Business Mediation

CUSTOMER BENEFITS

increasing efficiency by improving the fit between people and organisation and a proactive shaping of corporate culture

bridging the gap between the visible, digital world of facts and figures and the analogue soft skills area in organisations which is invisible though strongly perceptible at all times

eliciting appropriate goals in leadership, strategy and corporate Culture and safeguarding trust and transparency in doing so

implementing these goals by fostering an approach focusing towards creating solutions rather than affording a mere escape from issues

increasing visibility of available resources and capabilities of people and their respective organisation thus mobilising their proper problem-solving capacity and creating new energy to cope with challenges

solving conflicts and moderating complex und emotionally difficult topics to find an acceptable agreement to the parties involved

WHAT I STAND FOR

sparring partner for executives & teams at eye level with a dual consulting competency through

20 years of hands-on experience as an executive in the fields of strategy, business development and project management in international corporations including positions held as Managing Director and as a Supervisory Board Member

comprehensive systemic training at university level and being registered as a Business Mediator in accordance with the Austrian Mediation Act

academic teaching activity in the field of leadership, organisational development and conflict management

international consulting activity (all forms of consultancy in English and German)



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Expert for Business Mediation
 acknowledged by the
 Austrian Ministry of Justice

JUSTIZ

accredited by:



austriancoachingcouncil

Die Plattform der Interessensvertretung
 für professionelles Coaching



**CERTIFIED
 BUSINESS COACH**

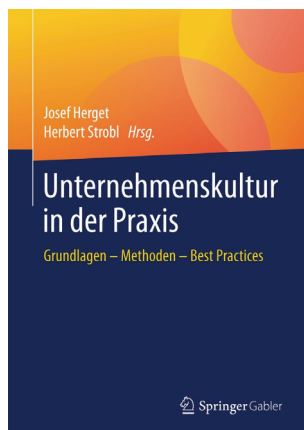
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**CERTIFIED
 BUSINESS TRAINER**

**AUSTRIAN
 SOLUTION CIRCLE**



Initiative
 Unternehmenskultur



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OCCUPATIONAL CAREER

- since 2008 **Management Consultant & Executive Coach**
 focusing on leadership, personal & corporate transformation,
 corporate culture
- 2005 - 2007 **RWE Transgas, Prague**
Head of Strategy, Corporate Development and M&A
Head of Regulation Management (responsible for the most
 significant value driver of RWE group in CZ)
Supervisory Board Member in the 4 largest gas distribution
 companies
- 1991 - 2004 **OMV Group, Vienna**
Several Managing Director functions for group- subsidiaries
 and in international Joint Ventures
Various Departmental Head functions in the gas division
 (particularly business development and large international
 special projects; representative with international organ-
 isations and trade associations)
Executive Assistant to the CFO (including Investors' Relations tasks)
- 1988 - 1991 **Chase Manhattan Bank, London and Vienna**
 Corporate Finance as well as Institutional Banking
 and Risk Management; Relationship Manager

EDUCATION & TRAINING

Specialized consulting training

- Train the trainer intensive course (PPC, Vienna)
- Hypno-systemic Collaboration (G. Schmidt)
- Harvard Negotiation Project (R. Fisher/W. Ury)
- Systemic Organisational Development (F. B. Simon)
- STAB– certification (Lanzenberger/Looss et.al.)
- Provocative Therapy (F. Farrelly)
- Systemic Structural Constellation (V.v. Kibéd/I. Sparrer)
- Reteaming (B. Furman/W. Geisbauer)
- Change Management Intensive (B. Heitger/W. Looss...)
- Transactional Analysis (W. Vogelauer)

- 2010 **Registered Business- Mediator**
- 2007 **Master in Coaching (MC)** 5 semester post-graduate Master-
 studies at PEF Private University for Management, Vienna
- 1988 **Graduate of the Diplomatic Academy** 4 semester post-
 graduate studies in International Economic Relations, Vienna
- 1986 **Academically Certified Translator;** Translation degree
 (English and French), Innsbruck University
- 1985 **Doctor of Laws**
 Law degree, Innsbruck University

SELECTION OF CUSTOMERS

A1, ASFINAG, Bayerngas, Casinos Austria, Delta Projektconsult, Deut-
 sche Bahn, Diplomatische Akademie, Egger, Energiecomfort, Erste
 Bank, EVN, Fernwärme Wien, Henkel, Incite, IV, FH Wien, FH Wr.
 Neustadt, Hypo OÖ, Lernquadrat, MedUni Wien, ÖBB, RAG, RBI,
 REWE Group, Sandoz, Santander Consumer Bank, Saubermacher AG,